



# PLANNING FOR BUSINESS SUCCESSION CHECKLIST

Hello,

My name is Al Castellanos and I am a licensed Insurance agent associated with the Checklist Depot. Do you know why checklist are important to have? Well I am here to give you that information. Checklist can help us stay more organized by assuring we don't skip any steps in a process. Seeing a list of what you must get done, instead of trying to remember it all, is going to save you a ton of time.

**Planning For Business Succession Checklist** is an important list to have. Business succession planning is a series of logistical and financial decisions about who will take over your business upon retirement, death, or disability. There are a lot of steps to take when planning the succession of your business and having a checklist can help you make the best decisions.

### Things to do and have when you Are planning for Business Succession:

# **General Information**

- Gather all your relevant personal information
  - Personal details
  - o Family details
  - Name of other participants in the business
- Assess your financial situation
  - o Income
  - Expenses
  - Assets
  - Liabilities

#### **Business Succession Planning Basics**

- Are there other owners of the business?
- Is there a legal, written business succession plan in place?
- Has a successor management team been chosen?
- Has plan been discussed with family members and key employees?

## Selling a Business Interest

- Is selling the business to family an option?
- What financing options have been considered?
  - Private annuity
  - o Installment sale
  - o Self-canceling installment note
  - o Buy-sell agreement
  - o Coordinate sale with gifts
  - o Family limited partnership

These and many more tips may help you prepare for business succession, please check out the complete checklist and other important checklist at our website <a href="https://www.prinsuco.com/Checklist.62.htm">https://www.prinsuco.com/Checklist.62.htm</a>.

If you have any questions regarding this checklist or any of the other checklist, please contact me at (281) 642-4082 or at <a href="mailto:alcastellanos@prinsuco.com">alcastellanos@prinsuco.com</a>.