HEALTH INSURANCE MARKETPLACE 2023 BROKER TRAINING



HOUSEKEEPING

- Be respectful of your peers: Please make sure you are on mute during the webinar and hold questions to the end of the presentation
- Presentation will be sent to all agents via email
- 2023 agency/agent paperwork is available for non-appointed agents/agencies, but should be completed and submitted immediately to ensure timely appointment (Commissions will not be paid on any business sold prior to appointment confirmation)
- Please be sure to provide any updates to your
 W9/Addresses/Contact Information, i.e., phone, email, etc.

AGENDA

- Broker Appointment & Agreement Reminders
- Billing, Payment and Enrollment
- 2023 Plans, Benefits & Rates
- Service Area and Network
- Enrollment & SEP's
- Next Steps
- Q&A



BROKER APPOINTMENT & AGREEMENT REMINDERS

BROKER APPOINTMENT

- Must complete annual CMS certification for Individual Marketplace
- Must complete annual Community training and pass quiz with a score of 80% or higher
- All agents must complete and return a Broker Training Attestation form
- Must have an active TDI license
- Must hold an active Errors & Omissions Policy
- Must supply a W9 that corresponds to tax filing address (If a sub-agent of an Agency, a W9 is not required as we will utilize Agency W9

Broker Appointment-Error and Omissions Policy

- For our Agency Partners- Community Health Choice will accept individual agent E & O coverage for your downline/sub-agents
- Community does not require that you carry all sub-agents on your Agency E & O coverage while they are contracted with your Agency
- Independent Agents and Agency sub-agents acceptable E & O must meet the following criteria:
 - The Agent/Sub-Agent E & O policy must be in their name. If an LLC, the policy must reference the Agent/Sub-Agent name
 - If E&O is provided by the Agency, the sub-agent name on the E & O policy must match the name as they are appointed with Community Health Choice
 - The E & O policy must maintain an Errors and Omissions Insurance in an amount of not less than one million dollars (\$1,000,000) per occurrence and one million dollars (\$1,000,000) annual aggregate

Broker Appointment - Electronic Quiz

- A link will be shared following the training session and will be sent to the communication email address on record
- Immediate score will be shown and sent to Community
- Please complete ALL NAME and NPN fields
- Please maintain a copy of the quiz for your records including your NAME and NPN pages
- Three attempts are allowed
- Must pass with 80% or above

BROKER AGREEMENT REMINDERS

- Agent/Agency must keep records for a period of 10 years as required by CMS
- Agent/Agency must comply with all applicable state and federal laws regarding solicitation of business including all state and federal confidentiality conflict of interest laws, rules and regulations
- Must comply with all State and Federal regulatory requirements including all disclaimers on enrollment materials and websites:
- Sample Language:
- "Attention: This website is operated by [Name of Company] and is not the Health Insurance Marketplace website. In offering this website, [Name of Company] is required to comply with all applicable federal law, including the standards established under 45 C.F.R. 155.220(c) and (d) and standards established under 45 C.F.R. 155.260 to protect the privacy and security of personally identifiable information. This website may not display all data on Qualified Health Plans being offered in your state through the Health Insurance Marketplace website. To see all available data on Qualified Health Plan options I in your state, go to Health Insurance Marketplace website at HealthCare.gov."
- Link: <u>https://www.cms.gov/CCIIO/Programs-and-Initiatives/Health-Insurance-Marketplaces/Downloads/Guidance-Web-brokers-Displaying-Disclaimers.pdf</u>

Broker Agreement and Credentialing for 2023

- Post Training all agents will complete the 2023 Benefit quiz and return the completed 2023 Broker Training Attestation form along with any other required documents
- Submit all required documents back to Agent Credentialing Department at Agent.Credentialing@CommunityHealthChoice.org
- For Agency sub-agents, commissions are payable to you by the Agency directly. Form 1099 is provided to you annually by your upline Agency

Agent of Record

- On-Exchange business bulk transfer process not currently in place per CMS
- Consent required by each consumer (AOR form) before you can proceed to:
 - conduct an online person search
 - assist with completing a Marketplace application
 - assist with plan selection and enrollment
 - assist with account/enrollment maintenance via Direct Enrollment Pathway
- Off-Exchange member AOR changes can be completed with proper form

For more information on the consumer consent requirement, see this resource: <u>https://www.cms.gov/CCIIO/Programs-and-Initiatives/Health-Insurance-Marketplaces/Downloads/AB-Summit-Mastering-Agent-Broker-Compliance.pdf</u>

BILLING, PAYMENT AND ENROLLMENT

Billing, Payment and Enrollment

- A cloud-based service is utilized to handle Community's enrollments and invoicing needs
- Community <u>only receives</u> the effectuated files (members who have paid their first premium) who are then loaded into the eligibility and claims payment systems
- Members will not receive materials including Member Welcome Packets or ID cards until the member has effectuated coverage <u>and</u> selected a Primary Care Physician
- Members must select a Primary Care Physician (PCP) or one will be assigned

Billing, Payment and Enrollment

- Once a member enrolls in a Community plan, they will be able to make their initial payment and any ongoing payments:
 - Online via our website
 - Pay-by-phone by calling Community directly
 - option to speak to a representative
 - option to pay by IVR payment prompts without speaking to an individual
 - Mailed money order or check payments to address on billing statement, which <u>must include</u> the payment coupon which has the subscriber ID for the payment to be applied to the account

Forms of Payment Accepted:

- Checking/Savings Account draft
- Check
- Credit card (Visa/Mastercard/Discover)
- Debit card
- Money Order
- <u>After</u> members have made their initial binder payment, they can set up recurring payments online. Payments will be deducted the 15th or the 25th of each month from the established account. This can also be completed after making the initial payment at the time of enrollment.
- Automatic payments do not end at the end of the year. If necessary, it is important that the member update their payment method at time of renewal, and it is recommended that they do not cancel automatic payments.
- Members who are set up on recurring payments for 2022 that renew for 2023 will only be required to re-establish recurring payments if they selected the "other amount" payment option when creating their account



Member recurring payment options

- Members can set up or manage recurring payments online
- Automatic Payments can be made by checking/savings account or credit card
- Payment options include the 15th or 25th of the month (please note payments are due prior to the coverage month)

Recurring Payment Options

Option 1: Total Amount Due

By selecting total amount due the member is agreeing to pay the full amount owed, including any outstanding payments. This option will capture and retro activity or any financial changes

Option 2: Monthly Premium

By selecting monthly premium, the member is agreeing to pay only the monthly premium amount (not any outstanding payments owed). Please note, if this amount is less than what is due, they will go into Grace Period.

Option 3: Other Amount

By selecting other amount, the member is agreeing to pay only the amount entered (or an amount they have decided at the time auto payments were set up). Please note, if this amount is less than what is due, they will go into Grace Period.

Billing Cycle and Grace Period

- Member's premiums are due by the first day of the coverage month
 - e.g., February's premium is due no later than February 1st
- Payments not received by the first day of the coverage month are considered late
- Terminations are processed on the 5th of each month
- Members who have APTC receive a 3 month grace period <u>only after</u> the binder payment has been made in full to effectuate coverage
- Members who do not have APTC receive a one month grace period only after the binder payment has been made in full to effectuate coverage
- Members who enter grace will only come out of grace period if all current and past due premiums are paid before the end of the grace period cycle

Billing and Enrollment Terminology

- **APTC (Advanced Premium Tax Credit)** Financial assistance (subsidies) provided by the Federal Government given to individuals who apply for coverage through HC.gov and meet all qualifications. The amount varies from family to family
 - Families applying for APTC should list head of household as the subscriber
 - Individuals receiving APTC must file income tax return
 - Individuals who provide inaccurate or incomplete information are subject to penalties and may owe back all subsidy received
- Binder Payment The initial payment required to effectuate coverage for the first month of the policy
- CSR (Cost Share Reduction) A reduction of cost for health benefits for individuals who are enrolled in a qualified Silver plan. Health benefits include deductibles, coinsurance, copays, or other similar charges (does not apply to premium). Members qualify for CSR based on income reported.
- Effectuate A policy is considered effectuated when the binder payment is made in full to activate policy
- Grace Period A timeframe given to members to allow the member to pay all past due amounts to avoid being terminated for nonpayment. Note: Grace period only applies to effectuated policies

Billing and Enrollment Terminology Continued

- Passive Enrollment An enrollment where the member renews with the same Qualified Health Plan issuer
- Policy Rate Amount The standard rate for all members. The policy rate amount is based on age, tobacco user, plan selected and rating area
- **Past Due Amount** The amount the member owes for months that were not paid by the due date.
- Paid Through Date The date in which the member has made timely payments. Note: The Paid through date does not roll over if a partial payment is made.
- Claims Paid Through Date The date calculated for APTC members; the calculated date is the Paid through date + 1 month. The Claims Paid Through Date will not be greater than the termination date.
- Finance Paid Through Date The date calculated for members solely based on premiums and payments. The Finance Paid Through Date does not look at whether the payment was made on time.

Recap

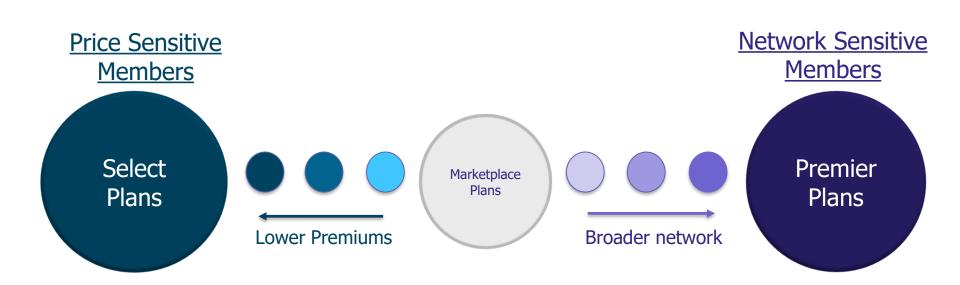
- APTC Members receive a threemonth grace period
- Non-APTC Members receive a one-month grace period
- Grace Period <u>does NOT</u> roll over, the member must pay all past due premium amounts to exit the Grace Period before the end of the Grace Period cycle
- A new regulation notice is in review that will no longer allow Carriers to collect past due premiums in order to effectuate coverage



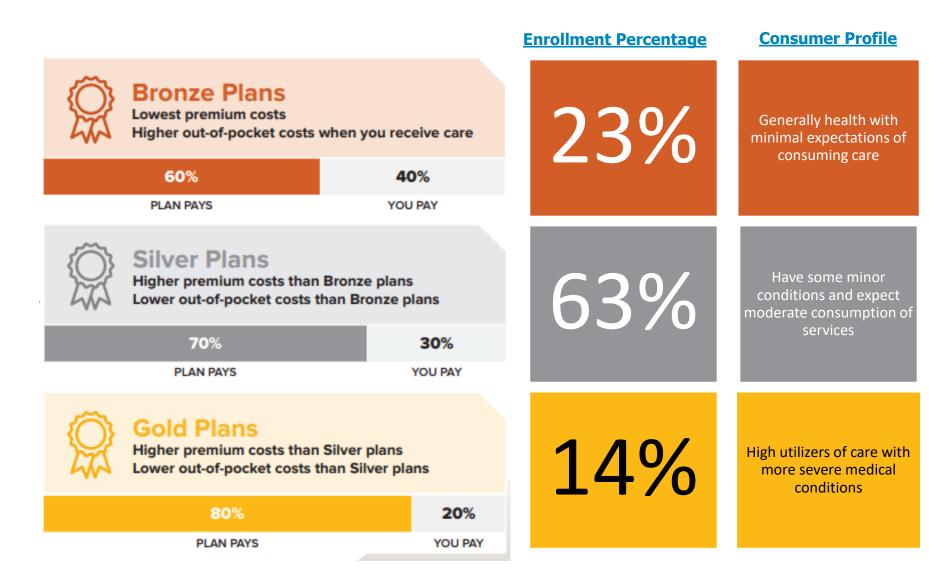
PLANS, BENEFITS & RATES

Why Community?

- 1. Affordable
- 2. Broad Network with High Quality Providers
- 3. Four star enrollee experience with excellent customer service
- 4. Ease of approval of care for variety of benefits
- 5. *Wide array of products that target shoppers all along the price sensitivity spectrum with introduction of Select plans*



Metal Tiers



Advanced Premium Tax Credits (APTC)

- Tax credit subsidies available through the exchange are called Advanced Premium Tax Credits (APTC)
- APTC's assist members with their monthly premium
- Who is eligible for APTC?
 - Individual earns between 100%-400% Federal Poverty Level (FPL)
 - Individual is not eligible for coverage through their employer, Medicaid, or Medicare*
 - Or employer sponsored coverage is less than 9.83% of their income
 - Or employer sponsored coverage doesn't meet minimum essential coverage requirements
- The only way to get APTC is to enroll "On Exchange"

Cost Sharing Reduction Plans

- CSR's will still exist in 2023
- Enrollees <250% Federal Poverty Level (FPL) are eligible for Cost Sharing Reduction (CSR) plans
- Only Silver level plans have CSR benefits
- Cost Sharing Reductions mean reduced copays, coinsurances, and lower out-ofpocket maximums
- There are 3 Silver CSR plans:
 - Silver 73 = 201-250% FPL
 - Silver 87 = 151-200% FPL
 - Silver 94 = 100-150% FPL
 - If a potential enrollee earns <100% FPL, they are not eligible for CSR plans unless they meet specific criteria

Limited and Zero Cost Sharing Plans

If a consumer is a member of the federally recognized tribe or an Alaska Native Claims Settlement Act Corporation shareholder, they may qualify for additional costsharing reductions.

To learn more: https://www.healthcare.gov/american-indians-alaska-natives/

Zero Cost Sharing Plans

- Native Americans,100-300% FPL and qualify for APTC
- Pay \$0 copays or 0% coinsurance
 - Gold Zero Cost Sharing
 - Silver Zero Cost Sharing
 - Bronze Zero Cost Sharing

Limited Cost Sharing Plans

- Pay \$0 copays or 0% coinsurance at Indian Health Service Providers* only
 - Gold Limited Cost Sharing
 - Silver Limited Cost Sharing
 - Bronze Limited Cost Sharing

*There are currently no Indian Health Service Providers in our service area

Open Enrollment – Things to know



Open Enrollment begins - Tuesday, November 1, 2022 Open Enrollment ends - Sunday, January 15, 2023 For coverage that starts January 1, 2023 enroll by Thursday, December 15, 2022



SAM	PLE II	CARD COMMUNITY	A CHOIC	
Member Name		Plan Name:		
Member ID#:		Plan ID:		
Primary Care Pr	ovider:	Effective Date:		
Co-Payments: Deductible (Ind	Specialist: Pharmacy:	Urgent Care: Emergency Room:		

Special Enrollment Period (SEP) Outside of Annual Open Enrollment

Consumers may qualify based on the following:

- 1. Loss of qualifying health coverage
- 2. Change in household size or income
- 3. Change in primary place of living
- 4. Loss of CHIP or Medicaid coverage
- 5. Change in eligibility for Marketplace coverage or help paying for coverage
- 6. Enrollment or plan error
- 7. Other qualifying changes: <u>https://www.healthcare.gov/coverage-outside-open-enrollment/special-enrollment-period/</u>
- Once the application is created, the consumer will receive a request to submit supporting SEP paperwork within 30 days of the date of application. If paperwork is not received within that time frame the application will be terminated. The consumer will be mailed a notification indicating paperwork was not received timely and that the application has been terminated.
- Community will continue to pay commissions for SEP enrollments

AN **AFFORDABLE LOCAL PLAN** FOR SOUTHEAST TEXAS

Community Health Choice's Marketplace coverage is leading the greater Houston and Beaumont areas with 14 great plans.

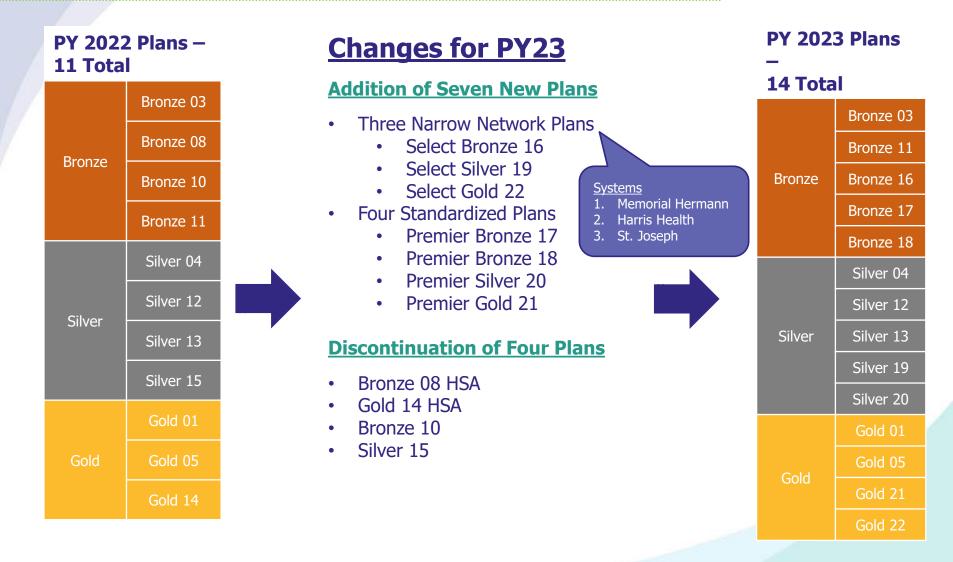
2023 SALES GUIDE

A Healthy Life for Every Texan

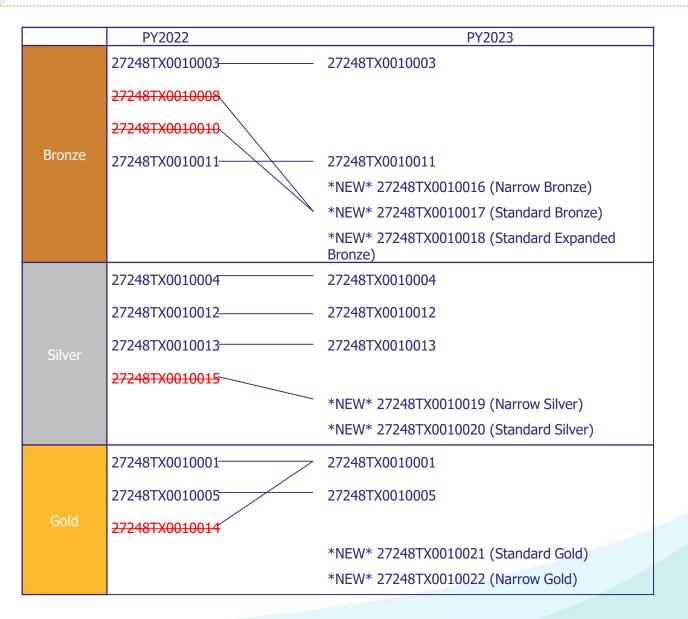
CommunityHealthChoice.org



What's New for PY23 Marketplace



Crosswalk PY22 to PY23



Community Plan Names

All Community plans for 2023 have updated names

The naming convention follows the following method:

Community + (Keyword) + (Metal Tier) + (Plan ID number) + (Description of key plan benefits)

Example:

Community Premier Virtual Bronze 11

Unlimited Free 24/7 Virtual Visits

Where space is limited (ex: ID Cards) the descriptive part of plan name will not be used.

- Premier = Broad Network Plan
- Select = Narrow Network Plan

Standardized Plans – New to PY23

Q: What are Standardized plans?

A: Standardized plans are plans mandated by CMS where they dictate the benefit levels. All issuers are required to sell 2 Bronzes, 1 Silver, and 1 Gold in their market.

- Community Health Choice
 - Premier Bronze 17
 - Premier Bronze 18
 - Premier Silver 20
 - Premier Gold 21

Expectations of these plans

- Priced higher than average in their metal tier depending on the plan, therapy services and Preferred Brand, Non-Preferred Brand, and Specialty are exempt from the deductible
- Enrollment should be minimal.
- Selling in all counties
- Not being preferentially displayed, just differentially displayed on Healthcare.gov

Limited Network Plans – Called "Select" Plans

Purpose: To offer price-competitive products that target price-sensitive members (thus unlocking a market segment that typically avoided our broad network products)

Details:

- Being sold in Harris County only to residents of Harris County
- <u>Members are able to see Limited Network providers outside of Harris County if the</u> providers have practice locations outside of Harris County

Hospital System	Affiliated Physician Groups
Memorial Hermann (Anchor) – includes facilities in Harris SDA (i.e., means not just limited to Harris County)	 MHHG MHMD UT physicians
Harris Health	UT physiciansBaylor College of Medicine
St. Joseph	Steward Health Network ACO
	Legacy Clinics (FQHC)

PY23 Plan Design Summary

PLANS	Services Not Subject to a Deductible							
	DEDUCTIBLE	моор	РСР	Specialist Care	GENERICS	24/7 TELEHEALTH	Preventive Care	Urgent
Premier Bronze 17**	\$9,100	\$9,100				4	4	
Premier Virtual Bronze 11	\$9,100	\$9,100	DOD ONLY				4	4
Premier Bronze 03	\$7,700	\$9,100		4				×
Premier Bronze 18**	\$7,500	\$9,000		~				~
Select Bronze 16*	\$8,100	\$9,100		4				
Select Silver 19*	\$4,900	\$9,100						~
Premier Silver 04	\$3,300	\$9,100			-			
Premier Silver 12	\$3,000	\$9,100		4				~
Premier Silver 13	\$8,500	\$8,500						-
Premier Silver 20**	\$5,800	\$8,900						
Premier Gold 21**	\$2,000	\$8,700						-
Select Gold 22*	\$2,200	\$9,100						4
Premier Gold 01	\$0	\$9,100						
Premier Gold 05	\$1,600	\$9,100	~	•	•	•	•	•

*Select Plan **Standardized Plan

2023 BRONZE PLANS

COMMUNITY 2023 PLAN DESIGNS

Bronze



Bronze					
PLANS/VISITS	PREMIER BRONZE 003 PLAN ID 27248TX0010003	PREMIER VIRTUAL BRONZE 11 PLAN ID 27248TX0010011	SELECT BRONZE 016 PLAN ID 27248TX0010016	PREMIER BRONZE 17 PLAN ID 27248TX0010017	PREMIER BRONZE 18 PLAN ID 27248TX0010018
Medical Deductible (individual/family)	\$7,700 / \$15,400	\$9,100 / \$18,200	\$8,100 / \$16,200	\$9,100 / \$18,200	\$7,500 / \$15,000
Out-of-Pocket Max (individual/family)	\$9,100/\$18,200	\$9,100 / \$18,200	\$9,100 / \$18,200	\$9,100 / \$18,200	\$9,000 / \$18,000
MEDICAL BENEFITS			MEMBER COPAYS/COINSURANCE		
PCP Office Visit	*\$40	*Tier 1 (Doctors on Demand): \$0 Tier 2: No charge after deductible	*\$35		*\$50
Specialist Office Visit	\$70		\$90	No charge after deductible	*\$100
Outpatient Facility	40%	No charge after deductible	50%		50%
Outpatient Surgery	40%		50%		50%
Urgent Care Services	*\$70		*\$90		*\$75
Ambulance Services	\$70		\$90		\$100
Emergency Room Services	40%		50%		50%
Inpatient Hospital Care	40%		50%		50%
Inpatient Skilled Nursing Facility	40%		50%		50%
Outpatient Mental/Behavioral Substance Abuse	*\$40	*Tier 1 (Doctors on Demand): \$0 Tier 2: No charge after deductible	*\$35		*\$50
Inpatient Mental/Behavioral Substance Abuse	40%		50%		50%
Outpatient Rehabilitation	\$70		\$90		\$100
Medical Imaging (CT/PET Scans, MRIs)	40%	No charge after deductible	50%		50%
Routine Lab/X-Ray/Diagnostic Imaging	\$40		\$35		50%
PRESCRIPTION DRUGS			MEMBER COPAYS/COINSURANCE		
Prescription Drug Deductible (individual/family) (90-day mail order supply available at 2.5 times copay)	Combined with Medical Deductible	Combined with Medical Deductible	Combined with Medical Deductible	Combined with Medical Deductible	Combined with Medical Deductible
Generic	*\$16		*\$30	No charge after deductible	*\$25
Preferred Brand	\$70		\$60	No charge after deductible	\$50
Non-Preferred Brand	\$120	No charge after deductible	\$130	No charge after deductible	\$100
Specialty High-Cost Drugs	45%		50%	No charge after deductible	\$500

* Services are exempt from deductible where indicated (PCP/Specialist/Urgent Care/Generic RX)

For Deductible Plans: All coinsurance/copays apply after annual deductible has been met unless otherwise indicated

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2023 SILVER PLANS

COMMUNITY 2023 PLAN DESIGNS

Cilver



Silver							
	COMMUNITY PREMIER SILVER 004 PLAN ID 27248TX0010004						
PLANS/VISITS	SILVER 004 251% FPL AND ABOVE	SILVER 004 (73) 201%-250% FPL	SILVER 004 (87) 151%-200% FPL	SILVER 004 (94) 100%-150% FPL			
Medical Deductible (individual/family)	\$3,300 / \$6,600	\$3,200 / \$6,400	N/A	N/A			
Out-of-Pocket Max (individual/family)	\$9,100 / \$18,200	\$7,250 / \$14,500	\$2,900 / \$5,800	\$2,000 / \$4,000			
MEDICAL BENEFITS		MEMBER COPAYS/COINSURANCE					
PCP Office Visit	*\$30	*\$30	\$25	\$10			
Specialist Office Visit	*\$60	*\$60	\$50	\$20			
Outpatient Facility	40%	40%	40%	10%			
Outpatient Surgery	40%	40%	40%	10%			
Urgent Care Services	*\$60	*\$60	\$50	\$20			
Ambulance Services	\$60	\$60	\$50	\$20			
Emergency Room Services	40%	40%	40%	10%			
npatient Hospital Care	40%	40%	40%	10%			
npatient Skilled Nursing Facility	40%	40%	40%	10%			
Outpatient Mental/Behavioral Substance Abuse	*\$30	*\$30	\$25	\$10			
npatient Mental/Behavioral Substance Abuse	40%	40%	40%	10%			
Outpatient Rehabilitation	\$60	\$60	\$50	\$10			
Medical Imaging (CT/PET Scans, MRIs)	40%	40%	40%	10%			
Routine Lab/X-Ray/Diagnostic Imaging	\$30	\$30	\$25	\$10			
PRESCRIPTION DRUGS							
Prescription Drug Deductible (individual/family) 90-day mail order supply available at 2.5 times copay)	Combined with Medical Deductible	Combined with Medical Deductible	N/A	N/A			
Generic	*\$10	*\$10	\$10	\$5			
Preferred Brand	\$70	\$60	\$50	\$20			
Non-Preferred Brand	\$110	\$100	\$85	\$40			
Specialty High-Cost Drugs	50%	40%	30%	20%			

* Services are exempt from deductible where indicated (PCP/Specialist/Urgent Care/Generic RX)

For Deductible Plans: All coinsurance/copays apply after annual deductible has been met unless otherwise indicated

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2023 SILVER PLANS...

COMMUNITY 2023 PLAN DESIGNS



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	COMMUNITY PREMIER SILVER 12 PLAN ID 27248TX0010012				COMMUNITY PREMIER SILVER 13 PLAN ID 27248TX0010013			
PLANS/VISITS	SILVER 12 251% FPL AND ABOVE	SILVER 12 (73) 201%-250% FPL	SILVER 12 (87) 151%-200% FPL	SILVER 12 (94) 100%-150% FPL	SILVER 13 251% FPL AND ABOVE	SILVER 13 (73) 201%-250% FPL	SILVER 13 (87) 151%-200% FPL	SILVER 13 (94) 100%-150% FPL
Medical Deductible (individual/family)	\$3,000 / \$6,000	\$2,500 / \$5,000	\$500 / \$1,000	N/A	\$8,500 / \$17,000	\$6,800 / \$13,600	\$2,200 / \$4,400	\$700 / \$1,400
Out-of-Pocket Max (individual/family)	\$9,100 / \$18,200	\$6,950 / \$13,900	\$2,500 / \$5,000	\$1,800 / \$3,600	\$8,500 / \$17,000	\$6,800 / \$13,600	\$2,200 / \$4,400	\$700 / \$1,400
MEDICAL BENEFITS				MEMBER COPAY	S/COINSURANCE			
PCP Office Visit	*\$30	*\$30	*\$25	\$10	*\$10	*\$10	*\$10	*\$5
Specialist Office Visit	\$60	\$60	\$50	\$20	*\$20	*\$15	*\$15	*\$10
Outpatient Facility	50%	50%	30%	10%	No charge after	No charge after	No charge after	No charge after
Outpatient Surgery	50%	50%	30%	10%	deductible	deductible	deductible	deductible
Urgent Care Services	*\$60	*\$60	*\$50	\$20	*\$20	*\$15	*\$15	*\$10
Ambulance Services	\$60	\$60	\$50	\$20		No charge after deductible	No charge after deductible	No charge after deductible
Emergency Room Services	50%	50%	40%	10%	No charge after			
Inpatient Hospital Care	50%	50%	40%	10%	deductible			
Inpatient Skilled Nursing Facility	50%	50%	40%	10%				
Outpatient Mental/Behavioral Substance Abuse	*\$30	*\$30	*\$25	\$10	*\$10	*\$10	*\$10	*\$5
Inpatient Mental/Behavioral Substance Abuse	50%	50%	40%	10%				
Outpatient Rehabilitation	\$60	\$60	\$50	\$20	No charge after	No charge after	No charge after No charge after	
Medical Imaging (CT/PET Scans, MRIs)	50%	50%	40%	10%	deductible	deductible	deductible	deductible
Routine Lab/X-Ray/Diagnostic Imaging	\$30	\$30	\$25	\$10				
PRESCRIPTION DRUGS				MEMBER COPAY	S/COINSURANCE			
Prescription Drug Deductible (individual/family) (90-day mail order supply available at 2.5 times copay)	Combined with Medical Deductible	Combined with Medical Deductible	Combined with Medical Deductible	N/A	Combined with Medical Deductible	Combined with Medical Deductible	Combined with Medical Deductible	Combined with Medical Deductible
Generic	*\$10	*\$10	*\$5	\$5	*\$10	*\$5	*\$5	*\$5
Preferred Brand	\$80	\$80	\$70	\$20				
Non-Preferred Brand	\$120	\$120	\$100	\$40	No charge after deductible	No charge after deductible	No charge after deductible	No charge after deductible
Specialty High-Cost Drugs	50%	50%	40%	20%				

* Services are exempt from deductible where indicated (PCP/Specialist/Urgent Care/Generic RX)

For Deductible Plans: All coinsurance/copays apply after annual deductible has been met unless otherwise indicated

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2023 SILVER PLANS...

COMMUNITY 2023 PLAN DESIGNS

Silver



Silver								
	COMMUNITY SELECT SILVER 19 PLAN ID 27248TX0010019				COMMUNITY PREMIER SILVER 20 PLAN ID 27248TX0010020			
PLANS/VISITS	SILVER 19 251% FPL AND ABOVE	SILVER 19 (73) 201%-250% FPL	SILVER 19 (87) 151%-200% FPL	SILVER 19 (94) 100%-150% FPL	SILVER 20 251% FPL AND ABOVE	SILVER 20 (73) 201%-250% FPL	SILVER 20 (87) 151%-200% FPL	SILVER 20 (94) 100%-150% FPL
Medical Deductible (individual/family)	\$4,900 / \$9,800	\$3,500 / \$7,000	\$500 / \$1,000	N/A	\$5,800 / \$11,600	\$5,700 / \$11,400	\$800 / \$1,600	N/A
Out-of-Pocket Max (individual/family)	\$9,100 / \$18,200	\$7,250 / \$14,500	\$3,000 / \$6,000	\$1,500 / \$3,000	\$8,900 / \$17,800	\$7,200 / \$14,400	\$3,000 / \$6,000	\$1,700 / \$3,400
MEDICAL BENEFITS				MEMBER COPAY	S/COINSURANCE			
PCP Office Visit	*\$30	*\$30	*\$20	\$5	*\$40	*\$30	*\$20	\$0
Specialist Office Visit	*\$80	*\$80	*\$40	\$25	*\$80	*\$60	*\$40	\$10
Outpatient Facility	30%	30%	30%	10%	40%	40%	30%	25%
Outpatient Surgery	30%	30%	30%	10%	40%	40%	30%	25%
Urgent Care Services	*\$80	*\$80	*\$40	\$25	*\$60	*\$45	*\$30	\$5
Ambulance Services	\$80	\$80	\$40	\$25	\$80	\$60	\$40	\$10
Emergency Room Services	30%	30%	30%	10%	40%	40%	30%	25%
Inpatient Hospital Care	30%	30%	30%	10%	40%	40%	30%	25%
Inpatient Skilled Nursing Facility	30%	30%	30%	10%	40%	40%	30%	25%
Outpatient Mental/Behavioral Substance Abuse	*\$30	*\$30	*\$20	\$5	*\$40	*\$30	*\$20	\$0
Inpatient Mental/Behavioral Substance Abuse	30%	30%	30%	10%	40%	40%	30%	25%
Outpatient Rehabilitation	\$80	\$80	\$40	\$25	*\$40	*\$30	*\$20	\$10
Medical Imaging (CT/PET Scans, MRIs)	30%	30%	30%	10%	40%	40%	30%	25%
Routine Lab/X-Ray/Diagnostic Imaging	\$30	\$30	\$20	\$5	40%	40%	30%	25%
PRESCRIPTION DRUGS	MEMBER COPAYS/COINSURANCE							
Prescription Drug Deductible (individual/family) (90-day mail order supply available at 2.5 times copay)	Combined with Medical Deductible	Combined with Medical Deductible	Combined with Medical Deductible	N/A	Combined with Medical Deductible	Combined with Medical Deductible	Combined with Medical Deductible	N/A
Generic	*\$10	*\$10	*\$10	\$5	*\$20	*\$20	*\$10	\$0
Preferred Brand	\$40	\$40	\$25	\$15	*\$40	*\$40	*\$20	\$15
Non-Preferred Brand	\$80	\$80	\$60	\$40	\$80	\$80	\$60	\$50
Specialty High-Cost Drugs	50%	50%	50%	30%	\$350	\$350	\$250	\$150

* Services are exempt from deductible where indicated (PCP/Specialist/Urgent Care/Generic RX)

For Deductible Plans: All coinsurance/copays apply after annual deductible has been met unless otherwise indicated

CommunityHealthChoice.org

2023 GOLD PLANS

COMMUNITY 2023 PLAN DESIGNS



Gold							
PLANS/VISITS	PREMIER GOLD 001 OFF-EXCHANGE PLAN ID 27248TX0010001	PREMIER GOLD 005 PLAN ID 27248TX0010005	PREMIER GOLD 021 PLAN ID 27248TX0010021	SELECT GOLD 022 PLAN ID 27248TX0010022			
Medical Deductible (individual/family)	N/A	\$1,600/ \$3,200	\$2,000/ \$4,000	\$2,200/ \$4,400			
Out-of-Pocket Max (individual/family)	\$9,100 / \$18,200	\$9,100 / \$18,200	\$8,700 / \$17,400	\$9,100 / \$18,200			
MEDICAL BENEFITS	MEMBER COPAYS/COINSURANCE						
PCP Office Visit	\$30	*\$20	*\$30	*\$15			
Specialist Office Visit	\$65	*\$40	*\$60	*\$30			
Outpatient Facility	\$300	25%	25%	20%			
Outpatient Surgery	\$300	25%	25%	20%			
Urgent Care Services	\$65	*\$40	*\$45	*\$30			
Ambulance Services	\$65	\$40	\$60	\$30			
Emergency Room Services	\$800	25%	25%	20%			
Inpatient Hospital Care	**\$800	25%	25%	20%			
Inpatient Skilled Nursing Facility	**\$800	25%	25%	20%			
Outpatient Mental/Behavioral Substance Abuse	\$30	*\$20	*\$30	*\$15			
Inpatient Mental/Behavioral Substance Abuse	**\$800	25%	25%	20%			
Outpatient Rehabilitation	\$65	\$40	*\$30	\$30			
Medical Imaging (CT/PET Scans, MRIs)	\$500	25%	25%	20%			
Routine Lab/X-Ray/Diagnostic Imaging	\$30	\$20	25%	\$15			
PRESCRIPTION DRUGS	MEMBER COPAYS/COINSURANCE						
Prescription Drug Deductible (individual/family) (90-day mail order supply available at 2.5 times copay)	N/A	Combined with Medical Deductible	Combined with Medical Deductible	Combined with Medical Deductible			
Generic	\$20	*\$10	*\$15	*\$15			
Preferred Brand	\$40	\$50	*\$30	\$30			
Non-Preferred Brand	\$80	\$75	*\$60	\$60			
Specialty High-Cost Drugs	30%	35%	*\$250	40%			

* Services are exempt from deductible where indicated (PCP/Specialist/Urgent Care/Generic RX)

** Copay applies for first 5 days of admission for all inpatient services

For Deductible Plans: All coinsurance/copays apply after annual deductible has been met unless otherwise indicated

CommunityHealthChoice.org



Scenario 1:



- 50-year-old female
- Annual income: \$24,000 (Eligible for 87% CSR)
- Lives in Harris County
- Has Memorial Hermann PCP
- Has multiple chronic conditions
- Currently deciding between two Silver plans

Option 1: Enroll in Silver 12

Monthly Premium (based on 50-YO non-smoker)	\$770.01 (Not factoring APTC)
Actuarial Value	87.30%
Deductible	\$500
МООР	\$2,500
РСР	\$25 (exempt from deductible)
Specialist	\$50 after deductible
Inpatient	40% coinsurance after deductible

Option 2: Enroll in Select Silver 19 with lower premiums and comparable OOP costs

Monthly Premium (based on 50-YO non-smoker)	\$621.77 (Not factoring APTC)
Actuarial Value	87.16%
Deductible	\$500
МООР	\$3,000
РСР	\$20 (exempt from deductible)
Specialist	\$40 (exempt from deductible)
Inpatient	30% coinsurance after deductible

Scenario 2:



- 60-year-old female
- Annual income: \$30,000 (Eligible for 73% CSR)
- Lives in Harris County
- Has Harris Health PCP
- Has multiple chronic conditions
- Currently enrolled in a Silver 04 plan

Option 1: Re-enroll and stay in Silver 04

Monthly Premium (based on 60-YO non-smoker)	\$1183.22 (Not factoring APTC)
Actuarial Value	73.99%
Deductible	\$3,200
МООР	\$7,250
РСР	\$30 (exempt from deductible)
Specialist	\$60 (exempt from deductible)
Inpatient	40% coinsurance after deductible

Option 2: Re-enroll but migrate to Gold 22 with lower premiums and comparable OOP expenses

Monthly Premium (based on 60-YO non-smoker)	\$835.08 (Not factoring APTC)
Actuarial Value	78.09%
Deductible	\$2,200
МООР	\$9,100
РСР	\$15 (exempt from deductible)
Specialist	\$30 (exempt from deductible)
Inpatient	20% coinsurance after deductible

Scenario 3:



- Young family of 3 with toddler
- Annual income: \$80,000
- (Not Eligible for CSRs)
- Lives in Montgomery County
- Busy lifestyle
- Parents are generally healthy but need routine care for child

Bronze 11 Virtual Plan Overview Actuarial Value 64.26% Deductible (Family) \$9,100 (18,200) MOOP (Family) \$9,100 (18,200) PCP Tier 1: \$0 for DOD virtual provider Tier 2: No Charge after deductible for other providers Specialist No Charge after deductible for other providers Inpatient No Charge after deductible for other providers **ER Visits** No Charge after deductible for other providers

Benefits

- 1. Available 24/7 at \$0
- 2. Can make on-demand or appointment visits with providers
- 3. Able to see behavioral health providers such as therapists, counselors,
- 4. Can see virtual doctor outside Texas
- 5. Providers can make prescriptions and order labs

Telehealth Services

Available to ALL Marketplace Members EXCEPT those enrolled in the Community Premier Virtual 11 plan

- Access 24/7/365
- Video and Telephone Consultations
- Board-Certified Doctors
- Use for treatment of routine conditions such as:
 - Cold and Flu
 - Respiratory Infections
 - Bronchitis
 - Allergies
 - Urinary Tract Infections
 - Skin Problems
 - And More
- Services NOT Subject to Deductible

Doctor on Demand (DOD)

- Members enrolled in Community Premier Virtual 11 plan
 - Members **MUST** access virtual medicine services through Doctors on Demand
 - Video and Telephone Consultations
 - Board-Certified Providers
 - Services received through DOD are covered 100% with no member Out of Pocket
 - Services received **outside** DOD are subject to the plan deductible
 - Includes **both** Primary Care and Mental and Behavioral Health Providers
 - Also includes clinical care teams to support such as RNs, LPNs, Diabetes Educators, Lactation Consultants, Health Coaches, Referral Coordinators, and Social Workers

2023 Deductible Plans

- <u>All</u> of Community deductible plans have a combined (Prescription + Medical) deductible
- PCP visits are not subject to deductible for all plans except Premier Bronze 17
- Urgent Care visits are not subject to deductible for all plans except Premier Virtual Bronze 11 and Premier Bronze 17
- Generic Drugs are not subject to deductible for all plans except Premier Virtual Bronze 11 and Premier Bronze 17

2023 Copay Plan

- Gold Copay 001 is the only Off Exchange copay plan
- Copays apply to any covered service from day one
- Inpatient copay applies for the first 5 days of admission for all inpatient stays
- Specialty high-cost drugs have a coinsurance



Impact of SB 1296 Gold-Silver Swap

Pre SB 1296

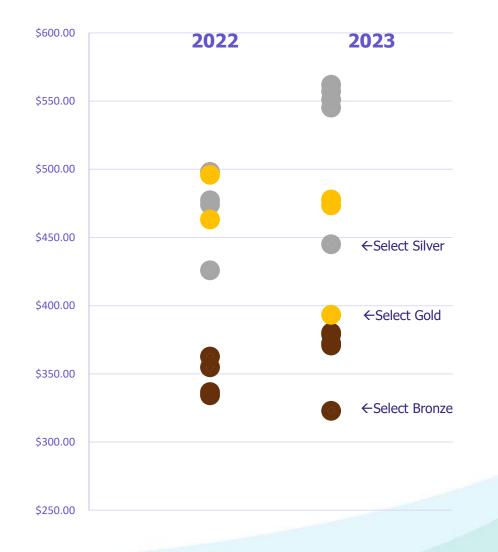
- Bronze: Lowest premiums and higher out-of-pocket costs
- Silver: <u>Medium</u> premiums and <u>medium</u> out-of-pocket costs
- Gold: <u>Highest</u> premiums and <u>lower</u> out-of-pocket costs

Post SB 1296

- Bronze: Lowest premiums and higher out-of-pocket costs
- Silver: <u>Highest</u> premiums and <u>lower</u> out-of-pocket costs than a bronze plan but <u>higher</u> than a gold plan, depending on CSR eligibility
- **Gold plans:** Medium premiums and <u>lower</u> out-of-pocket costs

Metal Tier Changes – 2023 Rate Overview

40-YO Monthly Premium in Harris County



Premium Changes for Current PY22 Enrollees

Metal Tier	PY2022 Enrolled Plan	Rate Increase	Crosswalk into PY23 Plan
	27248TX0010003	6.80%	27248TX0010003
Bronzo	27248TX0010008	2.70%	*NEW* 27248TX0010017 (Standard Bronze)
Bronze	27248TX0010010	10.70%	*NEW* 27248TX0010017 (Standard Bronze)
	27248TX0010011	10.90%	27248TX0010011
	27248TX0010004	11.90%	27248TX0010004
Cilver	27248TX0010012	16.20%	27248TX0010012
Silver	27248TX0010013	17.80%	27248TX0010013
	27248TX0010015	4.50%	*NEW* 27248TX0010019 (Narrow Silver)
	27248TX0010001	-4.50%	27248TX0010001
Gold	27248TX0010005	3%	27248TX0010005
	27248TX0010014	3.10%	27248TX0010001

Community will have separate Rate Grids for 2023 that will be separated by Metal plans. PDF versions will be provided.

COMMUNITY HEALTH CHOICE 2023 RATES

Bronze Deductible Plans

AGE BAND	BRON	TY PREMIER ZE 003 #8TX0010003		TY PREMIER RONZE 011 48TX0010011	IN HARRIS	ELECT BRONZE 016 COUNTY ONLY* 248TX0010016		T Y PREMIER ZE 017 48TX0010017	COMMUNIT BRON PLAN ID 2724	
	No Tobacco	Tobacco	No Tobacco	Tobacco	No Tobacco	Tobacco	No Tobacco	Tobacco	No Tobacco	Tobacco
0-14	226.74	226.74	221.91	221.91	193.23	193.23	222.96	222.96	227.52	227.52
15	246.89	246.89	241.63	241.63	210.41	210.41	242.78	242.78	247.74	247.74
16	254.60	254.60	249.17	249.17	216.97	216.97	250.35	250.35	255.48	255.48
17	262.31	262.31	256.71	256.71	223.54	223.54	257.93	257.93	263.21	263.21
18	270.60	270.60	264.84	264.84	230.61	230.61	266.09	266.09	271.54	271.54
19	278.90	278.90	272.96	272.96	237.69	237.69	274.25	274.25	279.86	279.86
20	287.50	287.50	281.37	281.37	245.01	245.01	282.70	282.70	288.49	288.49
21	296.39	355.67	290.07	348.09	252.59	303.11	291.45	349.74	297.41	356.89
22	296.39	355.67	290.07	348.09	252.59	303.11	291.45	349.74	297.41	356.89
23	296.39	355.67	290.07	348.09	252.59	303.11	291.45	349.74	297.41	356.89
24	296.39	355.67	290.07	348.09	252.59	303.11	291.45	349.74	297.41	356.89
25	297.58	357.09	291.23	349.48	253.60	304.32	292.61	351.13	298.60	358.32
26	303.50	364.20	297.04	356.44	258.65	310.38	298.44	358.13	304.55	365.46
27	310.62	372.74	304.00	364.80	264.71	317.66	305.44	366.52	311.69	374.03
28	322.18	386.61	315.31	378.37	274.56	329.48	316.80	380.16	323.29	387.94
29	331.66	397.99	324.59	389.51	282.65	339.18	326.13	391.35	332.80	399.36
30	336.40	403.68	329.23	395.08	286.69	344.03	330.79	396.95	337.56	405.08
31	343.52	412.22	336.19	403.43	292.75	351.30	337.79	405.34	344.70	413.64
32	350.63	420.76	343.16	411.79	298.81	358.57	344.78	413.74	351.84	422.21
33	355.08	426.09	347.51	417.01	302.60	363.12	349.15	418.98	356.30	427.56
34	359.82	431.78	352.15	422.58	306.64	367.97	353.82	424.58	361.06	433.27
35	362.19	434.63	354.47	425.36	308.66	370.40	356.15	427.38	363.44	436.13



SERVICE AREA AND NETWORK

Marketplace Service Area

Where the Members Are

Community's service area consists of 20 counties in Texas.

Members choosing our plans, must live within the Community Service

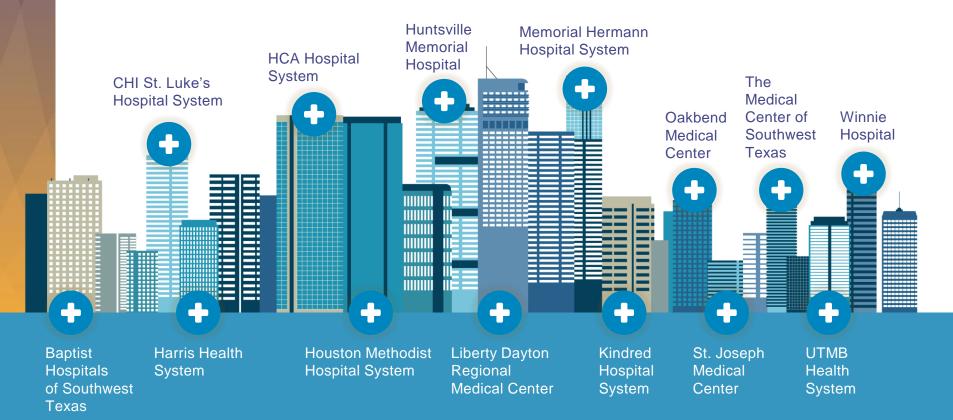




- ★ Fort Bend
- ★ Galveston
- \star Hardin
- ★ Harris
- ★ Jasper
- **★** Jefferson
- **★** Liberty

- * Matagorda
- ***** Montgomery
- **★** Newton
- **★** Orange
- ***** Polk
- ★ San Jacinto
- **★** Tyler
- ***** Walker
- ★ Waller
- ★ Wharton

ACCESS TO ONE OF THE LARGEST HEALTH CARE NETWORKS



Committed To Ensuring Our Members Have Broad Access To Care

2023 Ancillary Network

- Doctor on Demand will provide Tier 1 Primary Care services to enrollees in the Premier Virtual Bronze 11 plan
- Navitus will continue to be our pharmacy vendor
- Rx mail-order vendor: Postal Prescription Services (a subsidiary of Kroger)
- Envolve Vision (only children 18 and under)
- Community Health Choice Behavioral Health Services
- Telehealth Teladoc will be Telehealth provider (Those members with access to Doctors on Demand will not have access to Teladoc)
- Routine dental services <u>are not</u> covered by Community. Enrollees have the option to purchase stand-alone dental plans offered by other companies through the Marketplace or on their own



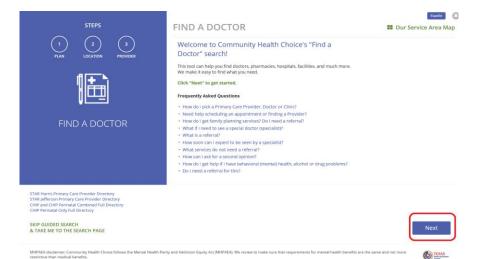
COMMUNITY HEALTH CHOICE MARKETPLACE PREMIER (PLAN YEAR 2023)

Community Health Choice Marketplace Premier (Plan Year 2023)



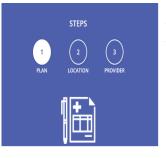
COMMUNITY HEALTH CHOICE MARKETPLACE SELECT LIMITED (PLAN YEAR 2023)

Community Health Choice Marketplace Select Limited (Plan Year 2023)



Step 1: At the FIND A DOCTOR Home Page, select "Next"

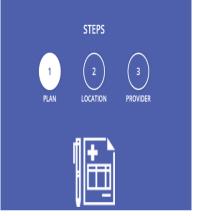
Step 2: Select Community Marketplace Plan



1. SELECT YOUR PLAN

TEXAS STAR No-cost health insurance program for children under the age of 21 who qualify and for pregnant women who cannot afford health insurance.





1. SELECT YOUR PLAN



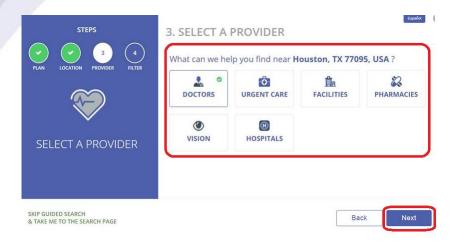
Voccost health insurance program for children under the age of 21 who qualify and for pregnant women who cannot afford health insurance.



Español

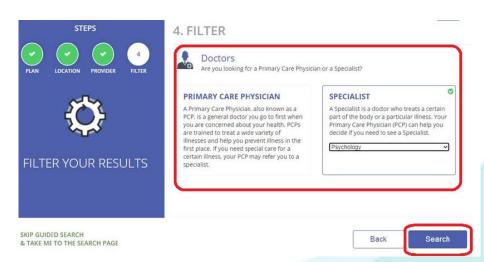
Step 3: Enter a Location This can be an address or a zip code. You will select "Validate" then "Next"

STEPS PLAN PLAN COCATION PROVIDER P	Exercise 2. ENTER YOUR CURRENT LOCATION Please enter your zip code or address so we can bring you results that are near you. You can always change this later in your search. You can always change this later in your search. You can always change this later in your search. You can always change this later in your search.	8
ENTER YOUR CURRENT LOCATION		0
& TAKE ME TO THE SEARCH PAGE	Back Next	

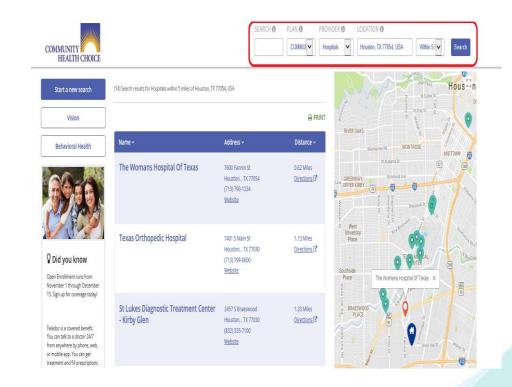


Step 4: Select the provider type you are searching for and then "Search".

Please note that Behavioral Health providers are listed as "Specialists"



- Step 5: Review or change search criteria including:
- Plan
- Provider
- Location
- Mileage
- Provider Type
- Expanding/Searching Map





Open Enrollment begins November 1, 2022!



On Exchange -

- On Exchange enrollment can be completed through your Agent Portal, via <u>www.Healthcare.gov</u> direct or by phone at 1.800.318.2596
- Enrolling On Exchange is the only way a person can get Advance Premium Tax
 Credits to help pay for their premiums
- Individuals receiving tax credits <u>MUST</u> file an income tax return
- On Exchange plans include the Cost Sharing Reduction plans (CSR plans) Silver 73%, Silver 87%, and Silver 94% (cannot get Off Exchange)
- On Exchange plans also include Zero and Limited Cost Sharing plans available to members of federally recognized tribes or Alaska Native Settlement Act Corporation shareholders (cannot get Off Exchange)



- Off Exchange plans are the same as the On Exchange standard Bronze, Silver, and Gold plans
- No CSR (73/87/94) or Limited/Zero Cost Sharing plans are available Off Exchange
- Apply through fax in a paper application that is available online
- Open Enrollment dates are the same as On Exchange and Special Enrollment Period criteria is the same as On Exchange
- Account servicing (including change of information, adding dependents, etc.) will go through Community, not CMS

Renewals Notice

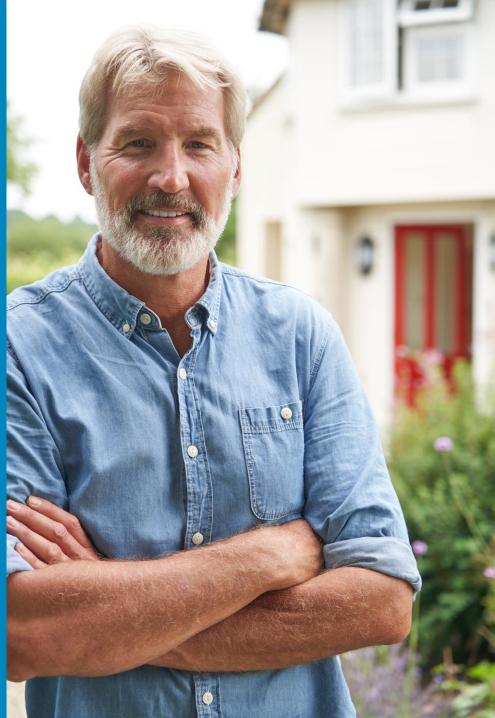
- Community members currently enrolled in a plan will receive two notices regarding coverage:
 - 1. One from Community outlining premiums and benefit changes
 - 2. One from CMS explaining the open enrollment process
- If a current member takes no action, the member will "passively renew" into a 2023 Community plan
- Members currently enrolled in a plan that will be discontinued in 2023 will be "passively enrolled" into a respective new plan (See Plan Crosswalk slide)
- If a current member acts and updates their application on Healthcare.gov then they will need to select a 2023 plan

Policy Updates

When a policy update is needed, please edit the existing application versus submitting a new application

Examples:

- Adding dependents
- Removing dependents
- Updating income
- Updating demographics



Who is eligible to enroll?

- Any individual residing in one of Community's <u>20</u> county service area and their eligible dependents
- Eligible dependents include:
 - Spouse
 - Biological children under the age of 26
 - Stepchildren under the age of 26
 - Adopted children under the age of 26
 - Foster children under the age of 26
 - Brother or Sister (child only policies)
 - Life partner

(children up to age 26 are covered through the end of the year)

- Families with more than 3 children enrolled on the same policy under the age of 21 are charged for the first three children only. Children age bands include: 0-14, 15, 16, 17, 18, 19, 20
 - e.g., Family enrollment received:
 - Father charged applicable rate for age band
 - Mother charged applicable rate for age band
 - Child age 10 charged 0-14 rate
 - Child age 6 charged 0-14 rate
 - Child age 4 charged 0-14 rate
 - Child age 2 no charge

Reminders for Brokers

- Acknowledgement that enrollment may affect taxes next year and that tax filing is required when receiving APTC
- Civil money penalties for provision of false information to the Marketplace: 45 C.F.R. §§155.220(k)(1)(ii) and 155.285
- Other state regulations:
 - <u>28 TAC§ 21.104</u> Requirement of Identification of Policy or Insurer
 - <u>28 TAC§ 21.105</u> Description of Benefits, Coverage, and Policy Provisions
 - <u>28 TAC§ 21.112</u> General Prohibition
 - <u>28 TAC§ 21.121</u> Lead Solicitations



- Newborns must be added to a policy to have active coverage
 - If on-exchange newborn should be added with HC.gov
 - If off-exchange newborn should be added with Community
- Cancellations/terminations require written documentation signed by the member (preferably an application change/term form)
- PCP changes are effective first of the following month
- In order to provide specific claims information, your client must complete a HIPAA authorization form allowing you access
- Child only policies or policies where an individual other than the subscriber wants to be authorized for policy inquiries must have an HIPAA authorization form on file

Key Dates Reminder

November 1, 2022	Open Enrollment Begins
January 15, 2023*	Last official day of Open Enrollment
January 1, 2023	2023 Health Coverage Begins

* Health Coverage will begin February 1, 2023

Next Steps

- Post Training all agents will complete the 2023 Benefit quiz and return the completed 2023 Broker Training Attestation form along with any other require documents.
- As a sub-agent, please be sure to enter the Agency name in the required field on the quiz and in the 2023 Broker Training Attestation form.
- Submit all required documents back to Agent Credentialing Department at Agent.Credentialing@CommunityHealthChoice.org
- Please make sure that your NAME and NPN matches on all documents submitted
- Complete required CMS 2023 Agent Training via the Marketplace Learning Management System (MLMS)

Question Time...



THANK YOU FOR YOUR PARTICIPATION!

